The Impact of Transformational Style of Leadership on the Success of a Project through Effective Communication

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UN ABDUL Research Project Submitted in Partial Fulfillment of the Requirements for the Degree of Master ermitted. in Management Universiti Tun Abdul Razak

June 2022

### DECALARATION

Apart from quotations and references that have been properly acknowledged, I certify that study is based solely on my original work. I also affirm that it has not previously or concurrently been presented for any other university's degree program.

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Signature:

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Date:

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First and foremost, I thank everyone who dedicated their time to the success of my research work, my sincere appreciation goes to all my colleagues who supported in making the research work successfully. My gratitude goes to my lecturer who tirelessly provided guidance skills in carrying out the research proposal work and making it successful.



# Abstract of the project paper submitted to the Senate of Universiti Tun Abdul Razak in partial fulfilment of the requirements for the Master in Management

# The Impact of Transformational Style of Leadership on the Success of a Project through Effective Communication

By

#### TAN EGAH

#### JUNE 2022

The goal of this research is to determine the impact of transformational leadership on project success, both directly and indirectly (via good communication). There is a direct correlation between transformative leadership and project success. However, there has been a lack of investigation on how this link works. Efficacious communication may play a mediating role in the relationship between transformational leadership and project success, according to the findings of this study. Transformational leadership and project success are linked in part by good communication, according to this study. The theoretical and practical ramifications of this work are discussed in light of these findings. The empirical relationship between project success and transformative leadership will be established. However, less effort will be expended to comprehend the processes that underpin this link. This study will examine this topic and propose good communication as a possible explanation for the association between project success and transformative leadership. Data will be collected from 100 construction project managers in Kuala Lumpur, Malaysia, and analyzed using SPSS.

# **Table of Contents**

3.4 Data Collection Method
3.5 Operationalization and Measurement
3.5.1 Independent variables
3.5.2 Dependent variable
3.6 Data Analysis Techniques
3.6.1 Descriptive Analysis Techniques
3.6.2 Inferential Analysis Techniques
3.7 Summary
CHAPTER FOUR
Result and Discussion
4.1 Demographics
4.2 Reliability
4.4 Normality Test
4.5 Homoscedasticity Test
4.6 Multicollinearity Test
4.7 Correlation
4.6 Multicollinearity Test       35         4.7 Correlation       35         4.8 Hypothesis Testing       36         4.9 Summary of Results       39         4.10 Discussion       39         ChAPTER FIVE       42         Conclusion and Recommendations       42
4.9 Summary of Results
4.10 Discussion
4.8 Hypothesis Testing       36         4.9 Summary of Results       39         4.10 Discussion       39         CHAPTER FIVE       42         Conclusion and Recommendations       42         5.1 Conclusion       42         5.2 Theoretical Implications       43
Conclusion and Recommendations
5.1 Conclusion
5.2 Theoretical Implications
5.3 Practical Implications
5.4 Limitations and Recommendations
5.5 Future Research
References
APPENDIX
Questionnaire

# LIST OF TABLES

Table 1: Demographic	. 29
Table 2: Reliability Statistic	
Table 3: Descriptive Statistics	
Table 4: Correlation, Mean, SD	
Table 5: Hypothesis	. 37
Table 6: Mediation Analysis (H4)	
Table 7: Results Summary	
•	

## LIST OF FIGURES

Figure1: Level of education	30
Figure2: Scatter plot	33
Figure3: Regression predicted value	34



#### **CHAPTER ONE**

#### **1.0 Introduction**

This introduction chapter covers the research's history, problem statement, research aims, research questions, study significance, study limits, and term definitions.

#### 1.1 Background of the study

The Malaysian construction industry grew by 40.4 percent year on year (YoY) in the 2nd quarter of 2021, following a Y-o-Y decline of 10.4 percent the previous quarter, according to the Statistics Department of Malaysia (DOSM), boosted by economic expansion in specialized construction activities and building construction. On a year-over-year basis, the value of building and construction work completed in the fourth quarter of 2020 decreased by 14.3% (Q3 2020: -13.2%), reaching RM31.8 billion (Q3 2020: RM31.5 billion) (Q3 2020: RM31.5 billion). The Special trades' activities sub-sector is expected to grow by 29.4% yearly by 2020. The other three unique sub-sectors, namely Civil engineering sub-sector (26.0%), Residential construction sub-sector (-10.8%), and Non-residential buildings sub-sector (-10.8%), all experienced declines (-6.4percent). (-6.3%) since the fourth quarter of 2015, the design and construction sub-sector has held a 39.6% share of the total value of work done for 21 quarters in a row. Non-residential structures (27.5%), residential buildings (25.4%), and special trades activities (25.4%) followed (7.5 percent).

The private sector continues to lead construction process, accounting for 56.7 percent of the total value of building works executed, or RM18.0 billion, compared to 43.3 percent for the public sector (RM15.0 billion). The value of completed construction activities fell by 19.5% to RM118.0billion in 2020, down from RM147.2 billion in 2019. Every subsector, including Civil engineering (-24.0 percent), Residential buildings (-17.3 percent), Non-residential structures (-17.2 percent), and Special crafts activities (-17.2 percent), had a reduction in the value of construction work accomplished (-17.2 percent). (-2.1%).

The ability to complete a project is known as project success. Effectiveness is linked to good time, budget, and success in this scenario. Project leadership and management skills, on the other hand, are critical to project success since the project manager has a direct impact on project accomplishment (Zaman et al., 2019). In today's world, a project is deemed successful if it meets its deadlines, budget, and performance goals. Traditionally, project success has been defined as a project's ability to meet all of its objectives within the budget and timeframe stated

(Raziq et al., 2018). Similarly, project managers' success is determined by their efficiency, or how well they employ limited resources to fulfill project objectives while focusing on building good connections with diverse stakeholder groups. Project leadership and managerial skills, project purpose, connection with customers and shareholders, and cost effectiveness are among the qualities that effect project performance (Podgórska & Pichlak, 2019).

In the past, projects were only judged successful if they met their time, budget, and performance goals. Nonetheless, according to (Maduka et al., 2018), there is still no agreement on what success includes and how project success should be judged. They recommend that different persons evaluate project success using various approaches and at different times. Furthermore, as time goes and circumstances change, project success indicators may shift. There is a lot of debate on the criterion used to judge success, according to (Eisenberg et al., 2019). For instance, even if a project is completed on schedule and on budget, it still is considered a failure if it fails to meet the company's strategic goals.

Other viewpoints, on the other hand, claim that project manager has a substantial impact on the project's success. A project-based organization fails at a substantial rate, according to (Paais & Pattiruhu, 2020), with many project failures attributed to a lack of effective leadership. In order to accomplish a project, a lack of good leadership abilities will demoralize project team members and, as a result, reduce their job efficiency. This remark is backed up by (Ghazinejad et al., 2018), who argue that a strong leader may use their abilities and knowledge to solve any issues that arise during the project. The project manager's effective leadership style, understanding, and competency will have a direct effect on every phase of the construction cycle in this setting. Planning, implementation, able to monitor, supervision, and closure are the five key phases of a typical project. The path which leads from idea to implementation is made up of these five essential phases (Afriyie et al., 2019). During the planning stages of a project, for example, the project manager monitors team members as well as other important stakeholders in order to achieve set goals through internal and external decision.

Another factor that impacts whether a project succeeds or fails is project cooperation. (Mansaray, 2019) discovered that project manager leadership and teamwork were positively related to project success. The positive contributions of team members, which include decision-making and the execution of project tasks, aid in the achievement of the project's aims and objectives. According to (Maqbool & Sudong, 2018), project leaders' ability to interact with project team members and communicate the project vision and mission is a crucial element in

project performance at each stage of the project's life cycle. Members of the team cannot work effectively without the involvement of a competent leader who supervises the group, facilitates team member conflict resolution, and establishes the direction for the team to achieve the project objectives. The respect that project manager who serve as mentors earn from team members is a major motivator, as it allows them to put their demands ahead of their own. (Guinan et al., 2019).

One of the most crucial determinants of an organization's successes and failures is its leadership. As a result, effective leadership and effective coordination between employees and management are responsible for the organization's success (Ardi et al., 2020). The term "leadership" is a complicated concept that varies from person to person and is applied to a variety of fields. Leadership can be described as the art of persuading others to work freely toward a common objective. The way leaders interact with their staff is referred to as their leadership style. In other words, management's capacity to execute a collaborative endeavor is contingent on leadership competency (ALKAABI et al., 2020).

According to the literature, there are various leadership theories, including both conventional and modern theories. Each theory depicts a different aspect of leadership style, and each theory explains the leader-follower relationship in a different way. (Taylor-Ghampson, 2020) outlined the many sorts of leadership styles that are most commonly employed. Bureaucratic autocratic, democratic, dictatorial, laissez-faire, charismatic, transactional, and transformational leadership are examples of leadership styles. Leadership styles can be divided into two categories. Autocratic leadership is characterized by a bossy leader who exercises absolute control and makes all decisions. The autocratic leader wielded total power, which he still wields now (MAMUYE, 2019). Democratic leadership is characterized by a focus on human interactions and teamwork, with employees having the opportunity to participate and make decisions. Researchers have recently focused their emphasis on the link between leadership styles and work performance.

There is a considerable association between leadership style and project success performance and organizational success in general, according to (Ahmed & Abdullahi, 2017). It also influences the project manager's interest and commitment, as well as having a favorable impact on building performance. On the other hand, it might have a detrimental impact on their performance, impacting quality patient care results directly or indirectly. The leadership style used by project leaders in various scenarios has a significant impact on the effectiveness of projects (Al Khajeh, 2018). As a result, leadership styles should be chosen and implemented in ways that are appropriate for projects, situations, groups, and people' abilities to achieve corporate goals and objectives. Leaders have a big impact on their subordinates' performance when they care for, respect, and allow them to work as efficiently as possible, helping them to accomplish better results (Alrowwad & Abualoush, 2020). From this perspective, the project leader must determine the optimum leadership style to involve staff in implementation for excellent care and optimal performance.

The term "performance" has numerous definitions. According to Alvarenga et al., (2019), performance is defined as "the worth of a group of employee behaviors which lead, either positively or negatively, to an attainment of the organization goal." Performance is important to project managers as a whole. It is intimately tied to the job tasks required to meet the job's objectives. Recognizing the impact of strong leadership on performance and organizational success is a major problem for modern businesses today. To be effective, a leader need to determine what leadership styles are appropriate in specific situations. If a corporation can quickly identify a style of leadership as time passes or as a set of situations change. In the long run, it will definitely manage its people successfully and financially. Leadership development is an important issue for all Malaysian organizations today. An effective leader may persuade people to follow him or her in order to achieve or exceed a common goal. To name a few, all successful leaders have characteristics and qualities such as excitement, authenticity, and a large purpose (Anderson, M., 2017). These characteristics or habits will not guarantee success, but they will make it more likely.

Firms must explore contemporary strategies to boost their performance in today's environment of ever-increasing competition. In order to boost a company's performance, it must have a number of different characteristics. Many previous research have focused on critical aspects that influence organizational success (Loh & Lau, 2018). It is crucial to have a good understanding of the factors that influence the positive enhancement of organizational performance. Prior studies demonstrate that transformative leadership and innovation have a critical influence in boosting organizational performance. While previous studies looked at the reciprocal link between the two parameters, the current study fills in the gaps by evaluating the impact of transformational leadership on performance of the organization via the lens of quality innovations (Glyptis et al., 2020).

Transformational leadership is defined as a leadership style that enable firms to affect positive changes in people and societal systems. It creates meaningful and lasting change with the goal of turning followers into leaders. Transformational leadership, according to (Park & Pierce, 2020), promotes employee achievement and self-development. In fact, transformative leadership paradigm in which managers motivate, inspire, and intellectually excite their followers to invent important and beneficial change that helps the firm boost and shape its future competitors.

The concept of transformational leadership emphasizes values, feelings, and the importance of leadership in fostering individual innovation. Individuals are important assets in the organization that transformative leaders should pay attention to, as they are one of the intangible assets that can help firms achieve long-term success (Jensen et al., 2018). Transformational leadership aims to retain a heartfelt bond with followers while also instilling unique principles. Such a leadership style has the potential to contribute to a common cause while also instilling meaning, morality, and a feeling of purpose in followers. Transformative leadership is viewed as a crucial driver of innovativeness, which is used to generate highpotential ideas (Zhang et al., 2018). This leadership style encourages employees to go above and beyond their abilities in order to achieve business objectives. Such leaders also increase intellectual inspiration by improving people's intelligence and ingenuity, allowing them to solve problems and find answers more effectively. On the other hand, innovation is often regarded as one of the most important factors for success and survival in any firm. In a volatile business climate, Afsar et al. (2019) considered innovation to be a crucial factor of organizational performance. It results in continuous improvements that help firms survive, leads to product and process advances, and assists organizations in achieving positive results and being more effective than non-innovators. Nowadays, innovation is regarded as a recommended practice for competing because it supports continued success of businesses by stimulating growth and assisting them in maintaining their course. Firms who fail to exercise innovation, or, in other words, adapt to fast changing settings, will suffer a slew of issues and, as a result, will be forced out of the market in a complex and volatile economy (Purwanto et al., 2019). As a result, innovation is often regarded as a critical driver of efficiency, productivity, and competitiveness.

#### **1.2 Problem Statement**

According to (Sousa & Rocha, 2019), it is possible to fail to complete a project at any organization or on any project. Moreover, if the project is not completed within the specified timetable, budget, and objectives, it is deemed a failure from the standpoint of project management, and poor leadership and communication are the major causes. Failure to complete a project negatively impacts a company's reputation, sales volume, and profitability (Carreiro & Oliveira, 2019). A project is deemed unsuccessful if it fails to provide the anticipated results within the agreed-upon time frame and budget. In most instances, however, the project's success or failure is determined by the partners' judgment and satisfaction with the results.

According to Okundaye et al., (2019), an increasing number of project failures have a negative impact on the overall company. Any project that fails has a negative influence on the company because it results in large financial loss for shareholders, investors, financiers, stakeholders, and even employees. As a result, the company is still more prone to failure. Because of the risk of insolvency, it is even more important for the company to mitigate any potential the variables that contribute to project failure. According to Morrison-Smith and Ruiz (2020), project success is very important for all organizations to succeed in business competition, and project manager management has been found to be positively related to project success. According to (Khosravi et al., 2020), a successful project cannot be executed without effective communication and teamwork among project team members.

The manager must guarantee that team members accomplish their tasks correctly and effectively so as to lead a project to success. It necessitates a clear vision, strong logic, a sensible scheduling method, and the ability to recruit skilled and successful employees. Failed projects caused by poor resource management leadership result in direct financial losses on operating costs. It is the project leader's obligation to decrease the risks of project failure, according to (Sousa & Rocha, 2019). A project leader should deal with all hurdles, including excellent communication, to ensure the success of any project.

An effective communication tool, according to research, will reduce the amount of confusion and disagreement in your operation. It will help you keep your interest of all stakeholders informed about the goals you've set for them and what's expected of them. It's easier to manage transparency across all aspects of project management when you have efficient communication in place. Additionally, Khosravi et al. (2020), explained that management and good communication are critical at all phases of the project. The project manager, as the team's coach, should lead the team from the beginning of the project to project accomplishment, as well as deliver in accordance with all key stakeholders' necessities. He also created the fullrange leadership paradigm, which highlights three leadership styles which can be combined with communicating effectively: transactional, transformational, and laissez-faire leadership. Transformational and transactional leadership have aroused the interest of project leaders because of their relevance to projects as contrasted to laissez-faire that is thought to be rather detrimental in nature, according to Cichosz et al., 2020.

#### **1.3 Research objectives**

The following are the main objectives of the study

- a) To investigate the impact of transformative leadership on project success.
- b) To investigate the impact of transformative leadership on successful communication.
- c) To investigate the impact of transformational leadership on project success through effective communication.

#### **1.4 Research Questions**

This study provides us with the answer of the following questions;

- I. Does the leadership style of transformational leaders have an impact on project success?
- II. Does the transformational leadership style affect project success and team communication?
- III. Does effective communication have a role to play between project success and transformational leadership?

#### 1.5 Significance of the study

The conclusions of this study will provide new insight to researchers because there are few previous research on this subject. This study will benefit project managers in project-oriented businesses by looking into the importance of management in project management. As an outcome, project leaders will notice that most efforts will be successful if they use the right leadership style with project participants. Furthermore, project directors would recognize the need of teamwork in enhancing project success through effective leadership. Recognizing the

implications of this relationship could help project-based businesses maximize goals of the project through the positive effects of communication and leadership. It will enable firms to choose appropriate leadership and run their operations effectively despite the impact of styles of leadership. More research suggestion: Because there has been so little research on this subject in Malaysia, future scholars would have plenty of opportunities.

#### **1.6 Glossary**

Perception is everything in transformational leadership (Zheng et al., 2019). It only succeeds if it can change the core of the follower' emotions. Because they are captivating and motivating, transformational leaders grasp the role of communication. Although training courses include "transformational attributes," whether transformational leadership is viable depends on the leader's own effort (Trakulsunti & Antony, 2018). Transformational leadership and employee engagement in decision-making are encouraged by project managers because it has been proved to deliver the best results (Daniels et al., 2019). As a result, adopting transformational leadership is unlikely to improve project outcomes or productivity. Furthermore, as project managers become more informed, creative, and capable, they will no longer accept any leadership which is not transformational (Al Khajeh, 2018). If you're in control of a project, you're usually in control of a group or groups of individuals that turn to you for direction. If you have greater leadership qualities, you will be a great project manager. The study will discuss the effects of transformational leadership on project success through effective communication.

#### **CHAPTER TWO**

#### **2.0 Introduction**

This chapter entails basic concepts such as a brief reflection on the nature scientific inquiry as well as the main theoretical concept used as reference point throughout the rest of the thesis.

#### 2.1 Literature review

Transformational leadership development is an important issue for all Malaysian organizations today. An effective leader may persuade people to follow him or her in order to achieve or exceed a common goal. To name a few, all successful leaders have characteristics and qualities such as excitement, authenticity, and a large purpose (Abdullahi & Alias, 2022). These characteristics or habits will not guarantee success, but they will make it more likely. Some people assume that many of these leadership skills come naturally, which is true in some circumstances. We do understand, although, that leadership skills may be acquired through practice and retroactive review of each leadership situation's effects. The most of leadership comes from experience. The rest of this article will begin with describing what a successful leader is, as well as the different forms of leadership that are required for organizations to become successful and long-lasting.

#### **2.2 Theoretical Foundation**

#### 2.2.1 Transformational leadership

·las. Jodifying, or reprinting, is not permitte in W For first time in leadership studies, transformational leadership was introduced by (Zhang et al., 2018). Transformational leadership style, according to (Rezvani et al., 2018), is a type of leadership that allows teams to take ownership of the project while also improving employee motivation, happiness, and performance. Leaders who use a transformational style of leadership promote, motivate, and urge their staff to innovate and make changes that will help the organization improve and build its successfulness (Liu et al., 2018). Transformational leadership is a form of leadership that focuses on change and improving collective and individual performance. Leaders with a conscientious disposition are more likely to be transformative, according to (Li et al., 2019). The vision is crucial to any organization's success because it drives employees in the direction of the organization's goals. According to (Sanyal & Hisam 2018), transformational leaders have the power to modify enterprises based on their

long term vision, and by communicating that vision, they may urge others to help them realize that vision.

This leadership, according to Cooren & Seidl, (2020), is one of the most approaches to leadership, resulting in higher project success, better team contributions, and increased organizational commitment. Even though the leader maintains final power over decisions, participants are encouraged to give ideas and viewpoints; team members will feel more involved in every aspect; and innovation is encouraged and rewarded. Transformative leaders instill confidence in their supporters. They act with honesty and make a decision based on their principles and values. Followers are frequently inspired to act and support to the cause (Crayne & Medeiros, 2021). Great leaders usually seek out a variety of viewpoints and do not attempt to quiet dissenters or people with opposing viewpoints.

Transformative leadership or participatory governance aims to lead according to project management norms a few examples include self-determination, inclusivity, equal involvement, and deliberation are only. Democratic leadership is defined by the following characteristics: Distribution of responsibilities - A democratically driven manager will delegate authority to his team in order to foster participation in decision-making. Encouraging members in the team - Team leaders need to empower their employees so that they can fulfill their obligations (Cruz Villazón et al., 2020). Empowerment entails providing the appropriate training and skills to complete delegated tasks: Facilitating team decision-making - A project leader's primary responsibility is to enable democratic discussions while making collective choices.

#### 2.2.2 Project success

According to (Alvarenga et al., 2019), success of a project can be characterized as a relationship in which other requirements must be met first, in addition to the traditional dimensions of quality, time, and cost. For example, the customer organization's strategic goals, end user pleasure, and accurate approvals from other stakeholders involved must all be accomplished. Successful project outcomes are determined by the extent to which the project completed tough tasks that efficiently met a certain set of objectives within the constraints of time, performance, and budget (Guzmán et al., 2020). Although the project performance criteria are typically determined during the early phases, in reality, a number of unrecognized requirements must be met first for the project within a company to be successful. In organizational studies, organizational performance is a multifaceted and dynamic phenomenon. Its performance is measured by an organization's results, or overall outcome, which may be compared to expected outcome, targets, and objectives (Brown et al., 2019). Organizational effectiveness is more about the survival and profitability of an organization. Its assessment is crucial in project management service provision (Caldas & Gupta, 2017). The success of an organization can be measured both objectively and subjectively. Objective measurements take into account real figures, whereas subjective assessments take into account the viewpoint of an entity in community.

The manner a manager chooses to interact to his or her staff is referred to as leadership. Project managers and how they carry out their leadership responsibilities (Carreiro & Oliveira, 2019). Furthermore, successful project leadership gives a sufficient response to times, cultures, wishes, and demands environmental elements, as well as their harmonizing, to guarantee that these factors run smoothly in order to increase profitability and growth of the organization (Cavana et al., 2001). In any case, the leadership style of an organization, a nation, or other social institutions is significantly responsible for their success or failure.

A great leader not only motivates subordinates to reach their full potential, but also meets their needs in order to achieve corporate objectives (Cichosz et al., 2020). There is evidence to imply that leadership and project success are linked. In today's modern growing situation, a differentiated service, decreased margins, and creativity that substitute's traditional abilities are all required (Cooren & Seidl, 2020). Nonetheless, the impact of management styles on firm production was studied, and a strong link was discovered between styled leadership and organizational performance. Leadership in a project has had an impact on organizational success, and depending on factors utilized by researches, different styles of leadership may have had a positively or negatively connection with project management outcomes (Crayne & Medeiros, 2021). (Cruz Villazón et al., 2020) find that leadership style and organizational production are inextricably linked. Effective leadership is regarded as a valuable source of long-term competitive edge and developmental management.

By integrating job results with great opportunities and guaranteeing that project staff has the skills to accomplish the job, communication helps organization meet its existing goals more successfully. (Daniëls et al., 2019) linked leadership style to leadership effectiveness in project management field and discovered that leadership style had a substantial significant correlation with organizational success. According to Afriyie et al., (2019), without communication, the

risk of errors increases, and the chances of success decrease. In this manner, leadership, in conjunction with effective communication schemes and opportunities, helps facilitate project motivation to reach shared goals, and plays an important role in the process of constructing, disseminating, and improving organizational structure.

#### 2.2.3 Transformational leadership and project success

According to (Para-González et al., 2018), transformational leadership and project success are strongly linked. (Rezvani et al., 2018) backed up the concept that project delivery was strongly linked to leaders' transformational leadership attitudes. All four qualities of transformative leadership are substantially associated to project success, according to (Cruz et al., 2020). (Crayne & Medeiros, 2021) found that the intellectual stimulation part of transformational leadership stimulates the creation of creative knowledge, concepts, ideas, and creativity in businesses. (Skad, 2019) established a strong correlation between a leader's style of leadership and the creativity and innovation of his or her subordinates. (Phong et al., 2018) investigated the transformational leadership styles of employees and management team and found no significant differences in their leadership styles.

In a transformative leadership style, one individual assumes command but is subjective to group input, enabling the team to make choices and allocate duties collaboratively. Rather of directing, this leader guides. Leadership brings together all of the group's knowledge and skills to achieve a common goal. It is strongly reliant on getting consensus from majority of citizens and does not work well in instances where a quick decision is required (Brown et al., 2019). This leadership style to team management is very engaging and transparent. In the group, ideas are openly discussed and exchanged. Everyone has taken a seat at the table, and the discourse is quite unconstrained. This method is essential in dynamic and rapidly changing environments with few constraints (Caldas & Gupta, 2017). In these fast-paced enterprises, every opportunity for improvement should be handled to keep a team from being obsolete.

Transformative leadership involves fostering discussion, inspiring people to share their opinions, and then incorporating all available information into the greatest possible decision. To establish unity, the democratic leadership should be adept at expressing that choice to the entire team. A democratic leadership is a smart option when it comes to involving a varied collection of people in decision-making and working towards a shared goal (Carreiro & Oliveira, 2019). When a leader uses the democratic style of leadership, he or she communicates the problems with the entire team.

They brainstorm and assess options together, then try to establish an agreement on a solution. The leader's position is more facilitative in this case, similar to that of a convener. Through participating, a democratic leadership forces agreement. What do you think? Is their most frequently asked question. "The leadership style works best when a management is unclear of the appropriate course to take and needs thoughts and assistance from skilled staff. Even if a leadership has a clear vision, this method can help produce new ideas for putting that goal into action. When circumstances change regularly, democratic leadership offers for a great deal of flexibility when it comes to adjusting to new operational approaches (Cavana et al., 2001). Unfortunately, given this structure, it is also slow to make decisions, as a result, while this may adopt newer, better methods, it will not do so quickly.

An experienced and skilled team might benefit from a transformative leadership approach. It makes use of their skills and abilities by allowing project stakeholders to express themselves rather than requiring them to comply. When making a difficult and broad choice, it is critical to have representatives from all fields of knowledge present and offering feedback – here is where transformative leadership shines. This type of leadership, also known as participative leadership, is a style of management in which team members are much more involved in decision-making procedures (Cichosz et al., 2020). Everyone is welcome to participate, and opinions are freely exchanged and debated. The democratic approach, on the other hand, encourages collective justice and idea sharing, the team's leader retains leadership and supervision. This leadership is in charge of determining who qualifies in the group and who has voting rights.

Politics, industry, academics, and project management have all used the term "leadership" (Afsar et al., 2019). A leader is someone who plays a leading role in interactions and has the ability to influence the conduct of others in the group. A leader is a person who has power over others and is in charge of directing their behavior. In today's world, leadership has become increasingly vital in businesses, particularly in the corporate sector, as a result of the rising force of internationalization, technical developments, and worker standards (Aga, et al., 2016). These circumstances need creative and dynamic leadership, built on a clear ability to not only effectively combine resources, but also to build a strong work force committed to attaining objectives (Ahmed & Abdullahi, 2017). Inducing, persuading, and motivating subordinates to contribute willingly to goals of the organization relying on the project managers greatest talents is part of leadership.

There are as many different perspectives on transformational leadership since there have been persons who have attempted to describe it. In a developing environment, leadership as a management approach or skill is becoming increasingly crucial. The process of leading and directing the task-related activities of team members is known as leadership. There are three key parts in this definition. To begin with, any leadership position involves people who are managers and subordinates who are inclined to obey the leader and make the leadership process feasible through their voluntary permission or willing to do so (Al Khajeh, 2018). Second, all leadership cases involve an unequal power distribution in between leader and the members of the team (subordinates must obey them. If all members of the group have equal power, the group is said to be leaderless. A leader is required in every group.

The idea that the leader possesses greater powers to the group members distinguishes a leader from other teammates. Finally, leaders must possess some distinguishing characteristics that enable them to influence the behaviors of members of the group (Alrowwad & Abualoush, 2020). Furthermore, this type of influence should be focused on behaviors that favorably affect subordinates' work attitudes. In other terms, leaders must have a style that allows them to attain desired outcomes through good path coordination and guidance. To a considerable extent, these styles impact what leaders do and how they react to circumstances. Any type of leadership will have a manageable impact on the staff, particularly on subordinate, if a project management managers meets its objectives (Alvarenga et al., 2019). This is because when leadership and subordinates are correctly integrated, subordinates are influenced. In this regard, employee's work performance comes into play in order to appropriately link leadership in medicine field. Role perception can help a manager contribute more to an employee's performance. His ability to influence his followers is determined by how he views himself as a leader.

#### **2.2.4 Communication**

According to (Brown et al., 2019), Communication is a collaborative activity that involves everyone at all levels. According to (Elrehail et al., 2018), the Latin phrase communicare, which means to share, is the root of the word communication. (Oreg & Berson, 2019) described communication as a metaphorical medium via which one people can communicate with another. The first step in designing a communications plan, according to (Shafi et al., 2020), is understanding what type of information each stakeholders needs, and then choosing the most effective way to communicate based on these requirements. The leaders must serve as a

mediator and communicator between team members, as well as create a psychologically safe and healthy environment: While keeping ultimate say in the outcome, a democratic leader delegate's problem-solving and decision-making ability with his or her employees (Daniëls et al., 2019). Employee participation, involvement, and engagement are encouraged under a democratic style of leadership. Members of participative leadership are more likely to be motivated to develop and suggest innovative solutions, and a collaborative culture and teamwork (Afriyie et al., 2019). Because it is based on teamwork.

The goal of a project leader is to foster employee engagement and involvement by including them in their work. This style of leader encourages people to set realistic goals and congratulates them on their accomplishments. They work with their employees to create programs that help them analyze their own performance and encourage them to progress in their occupations through advancement and discoveries (Aga, et al., 2016). Democratic leadership may bring in more ideas and fresh solutions to challenges since teammates are motivated to contribute their perspectives. Members of organizations are also more committed in and dedicated to their initiatives, making them more worried about the end result.

In the realms of educational, business, the military, and medicine or health care, leadership has long been a topic of debate. Leadership is a confused and perplexing concept that is typically connected with theoretical approaches and heightened authoritarian and authority positions (Ahmed & Abdullahi, 2017). In order to explain information about leadership and leaders, it is smart to study the leadership ideas that are relevant in the research, as well as imperative to investigate the theories and styles of leadership that have already been generated and documented. Leadership is defined as bringing people together around shared beliefs, then creating a social environment for others built on those principles, and guiding people through change (Al Khajeh, 2018). There are numerous leadership theories. Some of these theories include the style theory, great man theory, contingency theory, big bang theory, transformational leadership, trait theory, transactional leadership, genuine leadership, servant leadership, and transformational leadership.

#### 2.2.5 Effective communication and transformational leadership

Malik et al., (2021) looked into the various communication attributes linked with transformational leaders and found that transformative leaders who communicate with their teammates one on one are more effective at communicating the company objectives and empowering their employees to perform better within their organization. Face-to-face

engagement is more expensive than other communication behaviors, according to (Sony & Naik, 2020), since it needs a significant amount of time from the leader. In large corporations, connecting with every employee is difficult. Communication is absolutely a solitary activity with genuine implications for the effectiveness of transformational leaders' actions, according to (Podgórska & Pichlak, 2019). Leaders' success is determined by how successfully they use communication abilities, according to (Alrowwad & Abualoush, 2020).

A manager should be able to effectively communicate, address issues, and manage a population, which is made up of all items or events of a particular sort on which researchers seek information and knowledge. A population might be vast (for example, adult males in the USA) or narrow (for example, blogposts in the first 24hrs after a major event) (Maduka et al., 2018). Even when a population comprises of a limited number of sets of objects, collecting data on each individual is sometimes impractical or impossible. Instead, researcher chooses a manageable part of the population, known as a sample, for study (Eisenberg et al., 2019). Researchers make inferences about population from which the sample is drawn based on their findings about the sampling. Effective reading, writing, and listening.

Effective communication needs more than just transferring information. It's all about figuring out what emotions and motivations lie beneath the data. You must be able to communicate clearly a message and listen in a way that you understand the complete meaning of what's being said and that the other person understands and feels heard. It appears that effective communication is an inherent instinct. However, when we communicate with people, something typically goes wrong. We say a thing, but the other person interprets it another, resulting in miscommunication, dissatisfaction, and conflict. This can cause problems in your school, home, and job connections (Paais & Pattiruhu, 2020).

To communicate more clearly and effectively, all of us will have to acquire a few key skills. Whether you want to improve communication with your partners, children, management, or coworkers, understanding these communication skills will help you build stronger relationships, get more respect and trust, improve teamwork, solve problems, and improve your overall emotional and social health (Ghazinejad et al., 2018). You can improve your communication efficacy by thinking about your audiences, practicing listening skills, refining your message, and selecting the appropriate medium or environment.

Some people assume that many of these leadership skills come naturally, which is true in some circumstances. We do understand, although, that leadership skills may be acquired through

practice and retroactive review of each leadership situation's effects. The most of leadership comes from experience. The rest of this article will begin with describing what a successful leader is, as well as the different forms of leadership that are required for organizations to become successful and long-lasting. Leadership is defined as the behavior of guiding and directing the operations of a team of people to achieve a common objective, as well as the connections among those who head and those who choose to obey (Ardi et al., 2020). Leadership style is characterized by individual's control across all team members' actions and restricted input. Autocratic leaders typically make a decision based on their own thoughts and judgements, and they rarely listen to the input of their followers, necessitating total and dictatorial authority over a group (Bachmann, B. 2017).

Decision-making in a system of democracy is decentralized, and quality is valued and recognized (Back et al., 2020). On the other hand, According to Boberg & Bourgeois, (2016), project managers may make poor decisions based on the contributions of employees or junior subordinates. This could be seen as having a negative influence on the organization, and the possibility of personnel turnover. Although subordinates are encouraged to express their thoughts, this can lead to innovative problem-solving ideas and solutions. Democratic leadership appears to be excellent in theory, but it is frequently stymied by its lengthy decisionmaking processes, and the accomplishments that appear to be achievable always require a significant amount of time and effort. **2.3 Hypothesis Development**Since it is informed by what you have already known about a topic, a hypothesis is often ABDUL RAZAK

referred to as an educated guess (Afriyie et al., 2019). This phase in the process is identifying all hypotheses that deserve further investigation, bearing in mind that hypothesis production and hypothesis evaluation are two different things. It's unlikely to acquire the right answer if the analysis doesn't start with the right hypothesis. Psychological studies into how people generate hypotheses reveals that they are actually quite bad at considering all of the options. As a result, it's a good idea to gather a group of analysts from various backgrounds and viewpoints for a brainstorming session during the hypothesis generation stage. Brainstorming in a team sparks creativity and often uncovers options that individual teammates had not considered (Mansaray, 2019). Prior to determining likelihood or practicality, experience reveals that early group discussion evokes every possibilities, no matter how

remote. Only when all of the alternatives have been considered is the focus shifted to evaluating them and picking the hypotheses to be investigated further in subsequent analyses.

It's important to distinguish between hypotheses which appear to be rejected and those that are just unproven while screening out the supposedly improbable theories (Maqbool & Sudong, 2018). There is no indication that an unproven hypothesis is correct. There is positive proof that a refuted hypothesis is incorrect. Early rejecting of unproven but not rejected hypotheses distorts the analysis since the research that might verify them is not sought. Hypotheses that haven't been proven should be retained until they are disproved. The notion that an opponent is attempting to deceive us is an example of a hypothesis that frequently falls into this unverified but not disproved category (Guinan et al., 2019). You may dismiss the possibilities of rejection and deception because there is no evidence, but in these circumstances, rejection is not acceptable. If deception is well-planned and executed, there should be little proof of it readily available. The option should not be dismissed until it is disproved, or at the very least, until no evidence has been uncovered following a thorough search. There is no "ideal" number of hypothesis to think about (Ardi et al., 2020). The number is determined by the complexity of the scientific problem and your level of analysis. The greater the level of uncertainties, or the larger the consequence of your decision, the more possibilities you should explore. And over seven hypotheses could be overwhelming; if you have this many options, you might want to combine them together for your first go at the analysis.

# 2.3.1 Effective communication, project success and transformational leadership

Transformational leadership has an influence on project performance as well as effective communication, according to the literature review. As a result, we may hypothesize that effective communication is a link between transformative leadership and project management success. Self-leadership and nursing performance are strongly linked. According to (Loh & Lau, 2018), there is a strong link between leadership and management professional skills and project success. According to (Glyptis et al., 2020), a manager's communication talents are critical to project success; as a result, organizations should pay attention to project leader qualities and help them improve their communication skills. According to (Park & Pierce, 2020), there is still a significant correlation between project managers' leadership talents and the success of their projects.

A construction manager can be more efficient in talking with their project team members by observing some relatively straightforward to recall issues and concerns connected to communication. Effective communication will usually result in better outcomes and, as a result, a greater chance of success of the project (Jensen et al., 2018). While many contributing factors to project communicating failures, it is ultimately the project manager's responsibility to ensure effective project communication. A lot of variables contribute to communication disruptions. However, project managers can take a few simple steps to lessen the likelihood of miscommunication. Successful projects are frequently built on effective communication. Effective communication may bring team members and stakeholders together to agree on a project's plan, goals, and budget. It can also help those involved with the project understand their responsibilities, making them more likely to support it (Zhang et al., 2018). In construction projects, effective communication starts with a project plan.

Organizations who adopt a project communication plan and increase project communication can benefit from more successful projects that is especially crucial in todays complicated and competitive global business world. Purwanto et al. (2019) found that better project communication plan raises the chances of meeting goals. Your success as a project manager is contingent on successful projects. Each project should have a solid project communication plan in place. Make sure to show that you understand project deliverables, their impact on the business, and the level of quality reached for each one (Carreiro & Oliveira, 2019). Tailor your communication to every audience so that they remain involved, confident, and supportive in the project's success:

Organizations who implement an effective project plan and improve project communication can reap the benefits of more successful projects, which is especially important in todays competitive and complex global business world. Purwanto et al. (2019) found that better project communication plan raises the chances of meeting goals. Project success is key to succeeding as a project manager. A good project communication plan should be in place for each project. Make sure to show that you understand project deliverables, their impact on the business, and the level of quality reached for each one (Carreiro & Oliveira, 2019). Tailor your communication to every audience so that they remain involved, confident, and supportive in the project's success.

They continuously gather information from all aspects of project management and transmit it as needed to people who require it for their jobs. As a result, they should have the necessary communication skills and tools to effectively communicate knowledge. Ineffective communication, according to (Khosravi et al., 2020), can risk project management safety and project quality. As a result, project managers must have excellent communication skills, including the ability to communicate honestly, listen to employees, passing on pertinent information, include project staff in decision-making, and handle problems as they arise. Based on the foregoing, we contend that project management team job satisfaction is influenced by both communication and leadership.

The characteristic theory of leadership is based on the traits of many successful and failed leadership and is used to measure organizational efficiency. The characteristics that emerges are then compared to that of future leaders in order to assess whether they will succeed or fail (Alrowwad & Abualoush, 2020). Researchers used the trait approach to try to link physiological, demographic, personality, cognitive, task-related, and social character traits to leader effectiveness (Walker, 2021). Great leaders have different interests, qualities, and personal characteristics than less effective leaders. Several studies conducted in the latter three decades of the twentieth century discovered a set of important characteristics of exceptional leaders (Alvarenga et al., 2019). These traits are not completely responsible for deciding whether or not a person will be a good leader, but they are considered prerequisites that provide people with leadership skills.

The trait theory is an excellent source of leadership information. It can be used by project managers at all levels in all types of projects, including the project management field (Anderson, M., 2017). Project stakeholders' executives can use the information from theory to assess their function in the organization and identify how their position could be strengthened. They can develop a thorough understanding of their own identity and how it affects others in the project management industry. This method assists project managers in identifying their own strengths and weaknesses, as well as ways to improve their leadership qualities.

Are leaders made or born, and is leadership a science or art, according to the characteristics approach? (Ardi et al., 2020). However, these are not mutually exclusive choices. Even if leadership is an art, it does require the application of certain skills and strategies. Even if certain natural characteristics make someone a great leader, these abilities need nurturing and development. Self-assurance does not come naturally to most people. Self-confidence can be developed, honesty and integrity can be chosen, leadership motivation comes from within, and organizational expertise can be acquired (Bachmann, B. 2017). While inheritance has a role in cognitive capacity, it will still be developed. None of these qualities are simple to obtain.

#### 2.4 Review of Prior Empirical Studies

Performance can be measured in several ways. It can also be described as the ability to successfully blend relevant actions to meet corporate objectives. The ability of project managers to integrate relevant inputs for the improvement of project management processes could be described as project work performance. Employee productivity, according to (Sousa & Rocha, 2019), is ascertained by the worker's level of engagement in the organization's daily operations. Employees act in a variety of ways depending on the situation. Despite the various key terms used by professionals to describe styles of leadership, (Khosravi et al., 2020) claims that the styles in use by men in leadership roles can be divided into three categories: autocratic, democratic, and mixed. Studies have also explored three different leadership styles. The democratic leadership style underlines team and leader involvement in policymaking. Organizational decisions are made after extensive proper consultation with various members of the organization.

The leader makes every effort to make each person feel like an important person in the organization. While opinions are transferred between staff members and the leader, communication is multidirectional. A high level of employee morale has always been enhanced under this leadership style. Because it encourages each employees to participate in the decision-making process. Nonetheless, the leader has final authority and makes the final decision. The democratic style serves to strengthen the leader's position as a respected leader (Zheng et al., 2019). Leaders are not anticipated to be full-time parents, and that is why they hire informed and capable staff. This leader views his employees as part of a partnership and motivates them to participate in decisions that affect them. Such leaders achieve success through collaboration. The job performance of subordinates is usually excellent because employees feel involved in or part of decision-making and work with zeal (Trakulsunti & Antony, 2018). Several studies have found that a people-oriented (democratic) approach is more effective than an autocratic approach.

Project managers are not provided the chance to put their own spin on the tasks at hand since the authoritarian boss dictates everything and accomplishes everything their way. As a reason, the person's creative potential is never realized or developed, resulting in a missed opportunity for both employee and the organization (Anderson, M., 2017). After all, creativity boosts productivity while also promoting organizational growth and innovation. Fostering creativity in the organization also meets the demand for everyone to accomplish effective job. Employees working for an autocrat are demoralized for a number of reasons, such as a lack of inventiveness and a fear of punishment. Due of their fear of punishment, they are extrinsically badly motivated (Ardi et al., 2020). Employees working for an autocratic Leader frequently depart due to the demoralizing environment. Employees are aware that they must obey orders without question, implying that they will never complete more work than is required.

This is also the effect of an authoritative style. Employees would feel as if they are a number with no value because their input is silenced and not even heard. When they thrive, the authoritarian boss does not or does not acknowledge them, and when problems arise, they are severely punished. Employees would never tell their employer anything in confidence as a result of this, and the leader-employee relationship would suffer as a result. Authoritarian authority can cause unhappiness and terror, which can express in unpleasant ways. Authoritarian leaders' stranglehold on power gives rise to resistance (Bachmann, B. 2017). The teammates are irritated and restless because they are always expected to obey. Because an authoritarian manager has no empathy for these feelings, they frequently transmit them to weaker team members or relatives and friends at homes (Back et al., 2020). Autocratic style of leadership refers to executives that make decisions on behalf their teams, and it is commonly utilized when quick judgments are required but team agreement is not needed for good results (Boberg & Bourgeois, 2016). Even if proposals are in the best interests of the organization, management and staff people are given few opportunity to make them. Autocratic leaders make a decision based on their own judgments and ideas, rarely considering their followers' viewpoints, and they have full control over the organization.

The foundation of most effective project and communication services and activities is an understanding of project-related behaviors and the context of the issue (Back et al., 2020). The behavioral management theory, sometimes referred as behaviorism, is a common concept that focuses on how project management managers interact. According to behaviorism, all behaviors are learned through interaction with the environment. According to this theory of learning, conduct is learned from the environment, and intrinsic or genetic qualities have little influence on behavior. Behaviorism is exemplified by positive reinforcement. A small prize is provided to an employee who obtains a flawless mark on their spelling exam. In order to obtain the prize, employees will work carefully and prepare for their future goals.

Behaviorism is significant for project management managers because it determines how they respond and behave at work, and it demonstrates that project management administrators may have a direct effect on how their personnel conducts themselves (Boberg & Bourgeois, 2016). It also assists project management executives in recognizing how their employees' home environments and cultures may affect their behavior, allowing them to examine situations objectively and attempt to improve the project management industry (Brown et al., 2019). While behaviorism is a terrific alternative for many project management professionals, it does

have certain drawbacks. Behaviorism is most effective for particular organizational outcomes. Others say that behaviorism is imperfect and does not account for all elements of human behavior (Caldas & Gupta, 2017). Other theories have evolved that build on behaviorism, claiming that there are many additional factors to consider when evaluating behavior.

Performance can be defined in a variety of ways. It could also be defined as the ability to skillfully combine the appropriate behaviors in order to achieve the organizational goals. The ability of project managers to integrate relevant inputs for the improvement of project management processes could be described as project work performance. Project managers' productivity, according to (Carreiro & Oliveira, 2019), is ascertained by the worker's level of engagement in the organization's daily operations. Project staffers act in a variety of ways depending on the situation. Despite the various key terms used by professionals to describe styles of leadership, (Cavana et al., 2001) claims that the styles in use by men in leadership roles.

The transformational leadership style underlines team and leader involvement in policymaking. Organizational decisions are made after extensive proper consultation with various members of the organization. The leader makes every effort to make each person feel like an important person in the organization. While opinions are transferred between staff members and the leader, communication is multidirectional. A high level of employee morale has always been enhanced under this leadership style (Cichosz et al., 2020). Because it encourages each project manager to participate in the decision-making process. Nonetheless, the project leader has final authority and makes the final decision. The transformational style serves to strengthen the leader's position as a respected leader. Leaders are not anticipated to be full-time parents, and that is why they hire informed and capable staff (Cooren & Seidl, 2020). Project leaders views their employees as part of a partnership and motivates them to participate in decisions that affect them. Such leaders achieve success through collaboration. The job performance of subordinates is usually excellent because employees feel involved in or part of decision-making and work with zeal. Several studies have found that a people-oriented approach is more effective (Crayne & Medeiros, 2021).

#### **2.5 Conceptual Framework**

The anticipated link between communicating effectively, transformational leadership, and success of a project is depicted in the conceptual framework. The impact of transformative leadership, effective communication, and project success are all highlighted in this conceptual

framework. Effective communication clearly serves as a link between transformative leadership and project success. The study's theoretical premise is to analyze the effect of transformational style of leadership on the success of a project through effective communication. Transformational leadership and effective commenuication are independent variables, while organizational success is a dependent variable. The relationship between transformational leadership and effective communication are direct outcome of effectiv styles was created to be favorable and beneficial to the project manager.

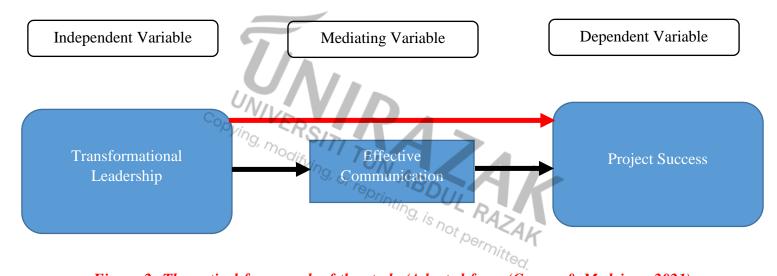


Figure 2: Theoretical framework of the study (Adapted from (Crayne & Medeiros, 2021), (Sony & Naik, 2020), (Crayne & Medeiros, 2021) and (Para-González et al., 2018).

#### 2.6 Research Hypothesis

This study draws the following hypothesis to test -

H1 There is relationship between effective communication and transformational leadership.

H2 There is relationship between project success and effective communication.

H3 There is indirect impact of transformational leadership on project success.

H4 Transformational leadership have an indirect impact on project success through effective communication.

#### **CHAPTER THREE**

#### **3.0 RESEARCH METHODOLOGY**

#### **3.1 Introduction**

This chapter examines a variety of tactics and procedures for responding to research questions, as well as providing detailed information on the structure of research methodologies and the motivations for using them.

#### **3.2 Research design**

This study will employ a quantitative research design. This is a research article that is descriptive and analytical. Employees in Malaysia's construction industry were polled. This study's items were modified from previously published research. Elements from (Daniels et al., 2019) research were used to assess transformational leadership. The effectiveness of communication was assessed using items drawn from (Rezvani et al., 2018) and approved by (Rezvani et al., 2018). (Sanyal & Hisam 2018). Items drawn from (Para-González et al., 2018) were used to assess project success. A well-planned research design ensures that the methods used match the research objectives, that high-quality data is acquired, and that the correct kind of analysis is used to answer the questions using reputable sources. This enables valid and ABDUL RAZ reliable conclusions to be drawn.

reliable conclusions to be drawn. **3.3 Study Population and Sampling Procedures** The study's target population is Malaysian construction company's project managers. Project leaders in the construction industry in Kuala Lumpur provided data. Data was collected via questionnaires based on surveys. A questionnaire was distributed to 100 project managers using the convenience technique. This study used the convenience sampling approach, which is a sort of non-probability sampling (Crayne & Medeiros, 2021). Because of time and cost restrictions, the convenience sampling strategy was utilized to collect data. Oreg & Berson, (2019) indicates that in research, sampling is incredibly beneficial. It's the most crucial aspects of determining the accuracy of the research findings. If there is a discrepancy with your sample, the final result will reflect this.

A population is comprised of all things and events that belong to a specific category on which researchers seek to learn more. The breadth of a population can be large or small (Shafi et al., 2020). If a population comprises of a limited number of sets of things, obtaining data on each individual can be difficult or impossible. Instead, researchers choose a manageable sample of the population to investigate. Reflecting on the observation of sample, researchers develop inferences about population in which the sampling frame was taken.

#### **3.4 Data Collection Method**

The information on variables was acquired through the use of personal questionnaires that were delivered via email. Questionnaires distributed through the internet could be handled swiftly, shared easily, and respondents can answer them at their own pace. As a result, one of data collection strategies was an online questionnaire. The first page of the questionnaire's covering letter served to inform survey respondents about the study's purpose. Google Forms are a flexible online tool that allows collecting information easily and efficiently. These forms are integrated with Google spreadsheets therefore, the data can access to a spreadsheet to view. Within these Google forms the findings can easily store and can analyze the data in detail. The delivery method of these forms too very flexible as it can integrate into our website or send the link via social networks such as WhatsApp or Telegram or any other means to learners. The purpose of the study was to urge project manager to respond to the questionnaires on a voluntary basis while also ensuring them that the information obtained would be kept confidential. Data collection is a systematic process of acquiring observations or measurements. Whether you're carrying out a study for academics or an organization, data collection helps you gain first-hand data and new insight into the subject issue (Sony & Naik, 2020). The research will also ensure that respondents to the survey questions offer their informed consent. This Survey also ensures that all respondents' personal information will be kept private. Furthermore, respondents will be informed that the questionnaire has no "yes" or "no" responses and that they should complete it as honestly as possible. Privacy and confidentiality are other important considerations.

#### **3.5 Operationalization and Measurement**

The units of measurement for this study were project leaders who led a team on a building project in Kuala Lumpur. In addition, project management professionals were consulted for information on the project leader. The process of operationalization entails defining exactly how a concept would be measured. The variable, the measurement, and how you plan to analyze the measure must all be included in operational definitions (Para-González et al., 2018). Multi-dimensional concepts are measured using indexes, scales, and typologies. In the end, the researcher's interpretation of what their subjects say will determine the concepts in a

qualitative study. Unlike quantitative research, which requires specific definitions in advance, qualitative research enables for idea definitions to arise during data analysis.

### **3.5.1 Independent variables**

Ten items were used to create transformational leadership scales. In addition, five elements were used to assess transformational leadership in terms of individualized considerations, inspiring motivation, idealized impact, and intellectual stimulation. The effectiveness of communication was assessed using a six-item scale. The independent variables in the study will be identified using SPSS: attitude, subjective norm, and perceived behavioral and Internet advertising. This study's demographic data will also be analyzed with SPSS. Cronbach's alpha will be used for reliability testing to examine the data's reliability, and internal reliability will be tested. An independent variable in an experimental study is a variable that you change, manipulate, or control to measure what effect it has. It's called independent since it is unaffected by the other variables in the study (Rezvani et al., 2018). Independent variables can include the following: Variables that help to explain an event or result.

#### 3.5.2 Dependent variable

The scale of seven items borrowed from the project success scale (Elrehail et al., 2018). In experiments, a dependent variable is simply what changes when the independent variable is altered. It's the item you're concerned with and it relies on your independent variable. On the other hand, variables that changes due to other variable are the dependent variables. permitted.

#### **3.6 Data Analysis Techniques**

A descriptive research aims to accurately and systematically characterize a population, circumstance, or phenomena. It can only answer where, when, what, and how inquiries, but not why. A descriptive study might use a variety of research approaches to investigate one or more variables (Shafi et al., 2020). Unlike in empirical research, the variables are seen and measured rather than influenced or changed by the researcher.

#### 3.6.1 Descriptive Analysis Techniques

The descriptive and statistical analysis of this research was done with SPSS. Other quantitative techniques are thought to be less detailed than descriptive analysis, giving a more comprehensive overview or phenomenon (Morrison-Smith & Ruiz, 2020). Any set of variables, or a single variable, can be used in descriptive research. The difference is in the

statistical analysis for the practice test data will be collected and organized in a progressive bar chart for all the components that are being discussed which are whole numbers and operation, fraction, decimals, and percentage. This research will also include a correlation analysis. Correlation is a statistical methodology frequently used to investigate the correlations between variables in a study and identify significant linkages between variables

#### 3.6.2 Inferential Analysis Techniques

The data analysis technique used starts with data collection, screening, and statistical analysis to analyze the respondents' demographic attributes, reliability and correlation measurements, and lastly regression analysis. Inferential statistics is most commonly used to create estimates about a large population, as well as to evaluate and analyze the data using hypothesis testing procedures (Trakulsunti & Antony, 2018). Inferential statistics uses sample data as it is time-consuming and more cost effective than collecting data from the entire population.

#### 3.7 Summary

The goal of this chapter was to look at a variety of strategies and techniques for responding to survey questions. It is evident from the description above that the study will employ a quantitative research design. The questionnaires will be used to collect data, which will then be evaluated using the SPSS System software. Transformational leadership affects both participants and social conditions. In its ideal form, it encourages valuable and positive development in followers, with the ultimate purpose of transforming followers into managers. Transformational leadership, in its simplest form, utilizes a number of strategies to improve follower' performance, morale, and motivation. Connecting an employee's self-worth to the corporate goals and common culture; empowering followers by leading by example; challenging followers to fully participate in projects; and understanding the weaknesses and strengths of employees so that the manager may assign assignments that enhance their performance are just a few examples to list.

#### **CHAPTER FOUR**

### **Result and Discussion**

#### **4.1 Demographics**

In analysis demographics, ethnicity, age, race, employment situation, income, family status, and other demographic data help to better understand an interviewer's background factors (Taylor-Ghampson, 2020). By asking demographic profile of the respondents in questionnaires, you may collect demographic data on current and potential clients at scale, which can help you develop a market segmentation strategy to reach the relevant clients.

Demographics for this study was gathered from 100 project managers from different Malaysian companies. There were 100 responses, 85 percent of them were men and 15% of whom were women. The majority of respondents (58%) had a master's degree, while 34% had a bachelor's degree, 4% had a PhD, and the remaining 4% had professional degrees (the Project Management experts). 71 percent of respondents had less than 10 years of experience, while 29 percent more than ten years. The project managers worked for a variety of Malaysian companies. The participants in this study worked for both governmental and commercial enterprises.

Table 1: Demographic	alifying W					
Variables	Details Or reprise	No. of people	Percentage			
Table 1: Demographic     No. of people     Percentage       Variables     Details     No. of people     Percentage						
Gender	Male	85 permitted	85%			
	Female	15	15%			
Education Level	Bachelors	34	34%			
	Masters	58	58%			
	PhD	4	4%			
	Other	4	4%			
Experience	Less than ten years	71	71%			
	Ten years or more	29	29%			

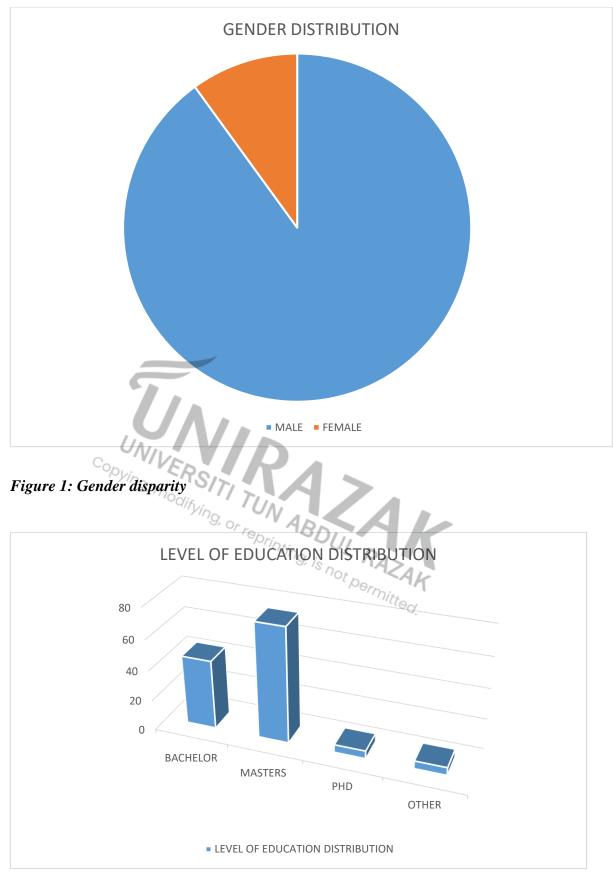


Figure1: Level of education

#### 4.2 Reliability

To asses reliability or consistency of test scores is measured by reliability. You can also consider of this as the ability to replicate tests or research results. Cronbach's alpha values were utilized to determine the instrument's internal consistency over time. Lower Cronbach's alpha values indicate a lack of link (inter-relation) between items or a small number of items shown to survey respondents, but removing items having low Cronbach alpha values may improve the results. Cronbach alpha values are high when there is a lot of inter-relationship between elements. The item Cronbach alpha value should be more than 0.7, according to Al Khajeh (2018). The Cronbach alpha variables with Cronbach alpha values larger than 0.7 are shown in the table below. As a result, we can conclude that the tools utilized are reliable or trustworthy.

Table	e 2: Reliability Statistic			
	Variables	Cronbach's	a No. of iter	ms
TFL	UNU	0.766	10	
PS	Copying ERSIT	0.819	8	
EC	nodifying	0.768	6	
	9, Or re	eprinti-		

A large alpha value may mean that test items are closely linked. However, the quantity of test items has an impact. A large number of items leads to larger  $\alpha$ , whereas less number of items leads to smaller  $\alpha$ . If alpha is large, it's possible that the questions are redundant (that is, they're asking similar question). A small alpha number will imply that there aren't enough questions on the testing. Include more relevant elements in the test to increase alpha. Poor correlations among test items might also result in low values, as can testing more than one underlying construct. The causes of lower and higher alpha scores are frequently misunderstood. As a reason, tests may be improperly dismissed or branded as untrustworthy. According to Abdullahi & Alias (2022), learning more about consistency reliability and validities will help you use Cronbach's alpha correctly. Reliability should be examined throughout the process of data collection. When using a tool or a process to collect data, it's vital that the results are precise, consistent, and reliable.

#### **4.4 Normality Test**

The mean values in table 4 represent the average of the each distribution. The standard deviation (a measurement of distribution) describes the distribution of data across the mean. Kurtosis readings indicate how flat something is. The data was further checked for normalcy using skewness and kurtosis. Skewness is used to determine if data is symmetrical or asymmetrical, according to (McIntosh, 2021). According to (Choudhary & Khan, 2021), a variables are considered normal if the skewness values are within ranges of -2 and +2. Kurtosis is a measure of how much data clusters in the tails of a dispersion (Ghasemy et al., 2022). According to (Nnaemeka, 2018), distribution is regarded normal when kurtosis values are within interval of -2 and +2. As a result, all skewness and kurtosis values are within acceptable limits. As a result, the data I used here is normal.

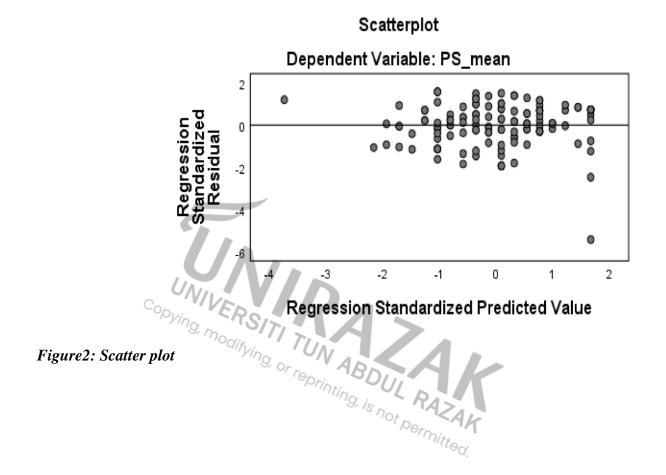
Table 3: Descriptive Statistics										
	Minimum	Maximum	Mean	SD	Skewness	Kurtosis				
Variables	Statistic	Statistic	Statistic	Statistic	Statistic Std.	Statistic Std. Error				
	C VN	Vr.			Error					
	opying,	ERSIT,	$\Lambda$	1 >						
TFL	2.60	5.00	4.2600	0.44454	-0.381 0.212	0.473				
		' <sup>9,</sup> <sub>01</sub>	reprinti	BDUI	1K	0.422				
PS	1.88	5.00	4.2096	0.56488	-0.739 0.212	1.05				
				Perr	nitter	0.422				
EC	2.17	5.00	4.0603	0.65527	-0.797 0.212	0.534				
						0.422				

The normality test is a crucial step in determining the mean and standard deviation and statistical models for analysis of data for continuous variables. When the data has a normal distributions, normality test are employed to compare the groupings; else, non - parametric approaches are used. There are several methods for determining the normalcy of data, which includes numeric and visual approaches, each with its own set of benefits and drawbacks.

#### 4.5 Homoscedasticity Test

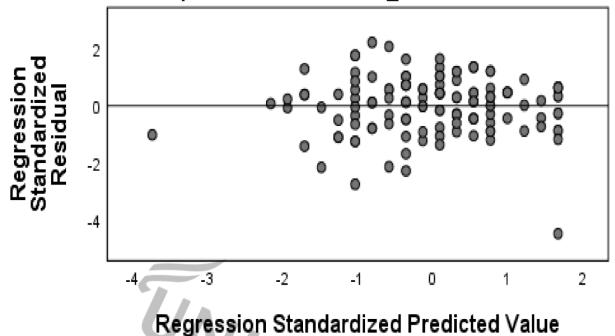
Data normalcy is also checked using homoscedasticity (Cook, 2020). Because homoscedasticity demonstrates a consistent link across IVs, data has to be homoscedastic. The scatter plot below illustrate a consistent relationship between independent variables and

project management success as the dependent variable and efficient leadership.



# Scatterplot

# Dependent Variable: EC\_mean



## Figure3: Regression predicted value

One of the assumptions in regression analysis modeling is homoscedasticity, and data with this type performs well to the least squares. The linear regression model may be inaccurately specified if the variation of the errors along the regression line fluctuates greatly. Heterogeneous is the polar opposite of homoscedasticity, just as homogeneous is the polar opposite of homogeneous. The variance of error term in a regression model is not consistent that is known as heteroscedasticity. To enhance the linear regression, the study had to experiment with different explanatory factors to see if they might produce a better match to the data. If some participants, for instance, knew the answers in advance, the linear regression model will have to include two multiple regression: time spent studying and whether the participant knew the answers beforehand. More variance in test results would be explained with these two parameters, and the variance of error might be homoscedastic, implying that model was well-defined.

#### 4.6 Multicollinearity Test

When there are several regressions, correlations is examined. Since there is one independent variable in the study, we performed a multicollinearity test. So I used Pearson correlation to check for collinearity. Multicollinearity exists among independent variables if a value of correlation is more than 0.8, according to (GEBRETSADIK, 2020). In linear regression, multicollinearity makes it hard to understand the impact of the each independent variable (Lufungula & Borromeo, 2019).

All of the correlation values in Table 5 are less than 0.8. As a result, there is no concern with collinearity. If independent variables in a linear regression are correlated, this is known as multicollinearity. Because independent variables must be independent, this association is problematic. When fitting this model and understanding the results, a higher level of correlation between the variables can pose issues. You can modify the value from one independent variable but not the others, according to the concept. Correlation between two independent variables means that change in one are related to changes in the other. When the correlation between two parameters is high, it's much more difficult to change one without changing the other. Because the independent variables generally move in lockstep, the model finds it difficult to assess the correlation amongst each independent variable and the dependent variables independently. i line 9, modifying, or reprinting

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#### **4.7** Correlation

The correlation values among variables are reported in the table below. The purpose of correlation was to determine the size and degree of association between two variables. Correlation is an important and necessary measure for examining the relation between at least two variables, and it is represented by a number called the coefficient of correlation (Matahela & Van, 2021). The ranges of coefficient of correlation is -1 to +1, according to (Lee & Abdullah, 2022). According to (Prateeppornnarong, 2021), a correlation coefficient close to +1 indicates a strong linear correlation among two parameters (the variables move in similar direction). When the coefficient of correlation (r) value is close to zero, the relationship is weak, and when the coefficient of correlation (r) value is close to -1, there is a significant negative linear association (the variables move in the opposite way). The variables of this study had a moderate correlation. The relationship between the dependent and independent variables is moderate and substantial. All of the correlations were determined to be statistically relevant (p0.01) and to be moving in the right direction. There

was a significant relationship between project success and transformational leadership (r=0.518, p.01), project success and effective communication (r=0.566, p.01), and effective communication and transformational leadership (r=.538, p.0.01).

Variables	Mean	SD	TFL	PS	EC
TFL	4.2600	0.44454	1		
PS	4.2096	0.56488	0.447**	1	
EC	4.0603	0.65527	0.542**	0.556**	1

Table 4:	Correlation,	Mean,	SD
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\*\*. Correlation is Significant at the 0.01 level (2 tailed).

We can both measure and anticipate this link. For instance, if we understand how much we intend to spend on project planning, we may utilize correlation to properly estimate how many clients will join the project. This is due to the fact which we can use a particular number to quantify the connection within defined bounds. 9. modifying ABDI

**4.8 Hypothesis Testing** Regression analysis method is used to assess whether there is a positive or negative relationship between two elements, as well as to estimate the value of a dependent variable using the independent variables values (Abdulrasheed & Aminu, 2021). We utilized basic linear regression model to test H1, H2, and H3. Linear model has assumption; if all of the regression assumptions are met, data is subjected to regression analysis. Homogeneity test, normality test, multicollinearity test, and homoscedasticity are all regression assumptions. I tested the data for homoscedasticity, normality test, and multicollinearity in the case study. There was no normalcy and a collinearity problem was discovered. As a result, I performed regression analysis on the data.

Simple and multiple linear regression are types of regression analysis models. When only one independent variable is utilized to estimate a dependent variable, it is called liner regression model; when many independent variables are used in estimating a dependent variable, it is called multiple regression model (Khalikov et al., 2021). The results are also shown in the table.

НҮР	IV	DV	<b>R</b> <sup>2</sup>	В	Τ	F	Sig	Alt. Hyp
H1	TFL	EC	0.294	0.542	7.295	53.220	0.000	Accepted
H2	EC	PS	0.310	0.556	7.575	57.387	0.000	Accepted
Н3	TFL	PS	0.200	0.447	5.565	31.949	0.000	Accepted

**Table 5: Hypothesis** 

#### H1:

In order to examine the impact of transformational leadership on communicating effectively, regression analysis test has been performed. Beta value (B) is 0.542 that suggests that unit change in TFL creates 0.542 changes in EC. Hence, it reveals that TFL positively influence EC. Sig value 0.000 which suggests that association is important and strong. Similarly, R squared value .294 that is substantial and reveals 29.4 percent variation under this model. F value indicates that fitness of model, in this example F value is 53.220 that is good. Value of t is larger than 1.96. That is also significant. So, H1 is approved.

H2: The linear regression test was performed to determine the impact of effective communications on project success. The beta value (B) is 0.556, which suggests that a change in EC induces a change in PS of 0.556 units. As a result, EC has a favorable impact on PS. Sig value 0.000 indicates a considerable and strong association. In this model, the R square value is.310, which is noteworthy and shows a 31 percent variation. The F value indicates the model's fitness; in this case, the F value is 57.387 that is good. The value of t also is important. As a result, H2 is acceptable.

#### H3:

The linear regression test was performed to determine the relationship between transformational leadership and project success. The beta value (B) is 0.447, which suggests that a change in TFL produces a change in PS of 0.447. As a result, TFL has a beneficial effect on PS. The association between transformative leadership and project management success is considerable and robust, with a Sig value of 0.000. Similarly, the R square value

of.200 is noteworthy and demonstrates a 20 percent variation in this case. The F value indicates the model's fitness; in this case, the F value is 31.949 that is good. The t value of 5.565 is also notable. As a result, H3 gets accepted.

	Effect	SE	Т	р	LLCI	ULCI
Total Effect	0.568	0.101	5.65	0.000	0.3691	0.7667
Direct Effect	0.262	0.109	2.399	0.018	0.0458	0.4774
Indirect Effect	0.306	0.089			0.1386	0.4789
	Effect	SE	Z	р		
Normal theory test for indirect effect	0.306	0.0729	4.2	0.000		

#### Table 6: Mediation Analysis (H4) TL E⊖ PS→

The Model 4 process was used to investigate the relationship between transformative leadership and project management success. The results are displayed in the table; the direct impact value is 0.266, and the indirect impact value is 0.306, increasing the total effect. TFL's total effect on PS is 0.572 as a result of good communication mediating, that is higher than individual influence. All of the effects are favorable and significant (indirect, direct, and overall). The Sobel test was also performed to confirm the moderating role of good communication, and it confirmed the role of communicating effectively as expected because the value of z is 4.09, which is more than 2, and the p-value (p=0.000) also is less than 0.05. As a result, H4 is accepted.

The approach of drawing inferences on a population dependent on data gathered from a sample to the population is referred as statistical inference. Hypothesis testing is the process for determining how effectively observed findings in a population sample may be extended to the whole population from which the sample was obtained, and it serves as the foundation for making population-related decisions. The researcher formulates a hypothesis, reviews data from a representative sample, and determines if the findings support the idea.

#### **4.9 Summary of Results**

Table 7. Results Summary						
Hypothesis	Statement	Result				
No.						
H1	There is relationship between effective communication and transformational leadership.	Accepted				
H2	There is relationship between project success and effective communication.	Accepted				
Н3	There is indirect impact of transformational leadership on project success.	Accepted				
H4	Transformational leadership have an indirect impact on project success through effective communication.	Accepted				

#### **4.10 Discussion**

Copying, modify The goal of this study was to look into the impact of transformational leadership and project success by using role effective communication as a medium. To investigate this link, we gathered information from 130 Malaysian project managers. The first three hypotheses were tested using simple linear regression (H1, H2, and H3). I looked at the direct connection here. The findings revealed that the project manager's transformational leadership and project management success are linked. (Morelock & Narita, 2021) found similar results, stating that all four aspects of transformative leadership are significantly associated to project performance. As a result, the style of leadership of the project leader is crucial to the successful project. Furthermore, project managers that lead with a transformative mindset can motivate and encourage their teams. Group members' critical and innovative thinking are also encouraged by transformative leadership.

Moreover, we discovered that efficient communication is positively connected to project management success (B=0.552), implying that it is a great indicator of project success. Our findings are consistent with those of other studies (Cha & Yap, 2020). In addition, (Lee, 2021) found a connection between project management success and effective communication.

Similarly, (Schiavo-Campo, 2018) discovered that communication is substantially linked to project success. Project leaders can keep their key stakeholders informed about the project by using efficient communication (externally and internally communication). Project failure can be avoided via effective communication between team members and key stakeholders. A substantial and favorable association between transformative leadership and effective communicating was also found (B=0.538). This finding backs up the claims made by (Mestewat, 2020) Communication studies is one of the studies which cannot be separated from studies of organizational leadership. Further indicated, the topic of communication is frequently related with leadership, and (Howieson, 2019) noted that leadership is entirely founded on communications.

Most significantly, the research demonstrated that good communication is a mediator between transformative leadership and project management success. This is the only study that I'm aware of that looks at effective communication as a mediation between transformative leadership and project management success. As a result, the study has contributed and attempted to answer the question of how transformational leadership contributes to project success. Many scholars have stated that understanding the underlying process by which the transformational leadership promotes project performance is important. (Taylor, 2020) argued that the hidden processes via which TFL has its influence on project success have not been well addressed in field of project management. As a result of our results, transformative project setting, which leads to project success.

In any formal situation, such as meetings, teams, and organizations, communications has always been critical. If there is a poor communication, there is a risk of misunderstanding between teammates or associates (Powell, 2020). It could result in a business failure. As a result of the report's findings, it's now known that project managers who implement transformational leadership are successful communicators. Transformative leaders provide timely and accurate information to their followers and keep them informed about new projects and initiatives. It gives group members confidence, and makes them approach the project manager without fear to address any issues they may have (Pettinger, 2019). The importance of two-way communication is critical to success. Effective communication refers to the process of sharing thoughts, ideas, and information in such a way that the goal is met, and group members properly comprehend the project's mission and objective. It contributes to project success in the end. The direct effect's beta value is (0.266), and this is positively significant, while the indirect effect's beta value is (0.306), which also is significant and positive. As a result, we may

conclude that good communication plays a role in bridging the gap between transformative leadership and project management success. Other variables also influence the transformative and project success link, according to partial mediation. This relationship requires further examination (Lusted, 2019). More study into the components that influence this link is being done, and the underlying cause is becoming easier to understand. Organizations supply essential training to the project leaders once they thoroughly comprehend this relationship.



#### **CHAPTER FIVE**

#### **Conclusion and Recommendations**

#### **5.1 Conclusion**

Project-based businesses are always interested in learning about the aspects that drive success of the project. The study demonstrated that, in the context of construction projects, project leaders with transformational leadership styles improved project success both in direct and indirect ways. As a result, the hypothesis that both effective communication and transformational leadership are major determinants of project success was supported by this study. Furthermore, we established that excellent communication is critical to project performance and bridged the gap linking transformational leadership style and project management success.

As a result, project-oriented corporations must encourage project leaders to use transformational leadership styles. Leadership training programs can help organizations build transformational leadership among project leaders. Managers that lead with a transformational leadership style effectively communicate their views, ideas, knowledge, and organizational vision to the group members (Ben-Nun, 2019). As a result, businesses must encourage project leaders to adopt a transformational leadership style so as to ensure project or other venture success. Leadership is characterized as improving humans and technologies, raising performance

Leadership is characterized as improving humans and technologies, raising performance standards, ensuring a sufficient volume of deliveries, and instilling pride in human effort. Leaders must be persuasive, possess a sense of empowerment, be persistent, and participate in consistent personnel management. Project managers must be able to apply a variety of approaches while drawing on sociopolitical and interpersonal abilities (communicating, bargaining, team collaboration, and generating ownership) in order to be effective (Frankenberg, 2019). To be very effective, leaders must be imaginative, show respect toward others, be kind, responsive, and go above and beyond their capabilities.

Integrity, incredible persistence, confidence, hard effort, responsiveness, a high level of energy, and humility are all qualities that project leaders should possess (Serrano & Eckhardt, 2022). The many leadership qualities that are necessary within the construction environment, as shown in the findings, suggest that the more than half of the replies were favorable. The goal of this study was to find out what styles of leadership are needed within a project team in order to achieve project success. According to the findings, the customer support projects team

demonstrates all of the aforementioned leadership styles with a high rating of above 50%. These are the basic factors that must be present in order to attract project clients.

Despite the fact that the project manager may be understaffed, participants said that 52 percent of projects were completed successfully, indicating that despite a shortage of resources, the project team has adequate resources and skills. A cross the various variables, it is clear that the position in within organization vs the orientation to push change, as well as possessing amazing tenacity, have a vitally significant value. The importance of leadership styles in an organization's road to success has been discovered. The literature review stressed the impact of leadership styles in a learning organization and suggested critical characteristics for effective management.

#### **5.2 Theoretical Implications**

The research adds to the project management literature by combining leadership theories and an effective communication approach. The findings of the research suggest that good communication plays a role in the relationship between transformative leadership and project management success. It enables us to see how project success and transformational leadership are both important determinants of project success.

The study findings revealed a substantial link between project managers' transformational leadership style, project success, and effective communication. According to the findings, transformational leadership is substantially associated with project success. This research looked into how a project manager's transformative leadership style might help a project succeed. Additionally, good communication served as a bridge between transformative leadership and project management success. Good communication somewhat mediated in our model. It implies that in the correlation between transformative leadership and project management success, there are still many elements at play. As a result, future researchers are recommended to investigate these pathways. Theoretically, this research found a connection between DV, mediator variable, and the IV.

Leadership is critical in both small businesses and all industrial operations. Management and leadership are two very distinct business model (Thomas, 2021). Providing a clear vision, expressing that vision to others, and resolving disputes between various employees accountable for carrying out the organization's vision are all frequent definitions of leadership (Rodiyah et al., 2020). Management is the process of organizing and coordinating a company's diverse economic resources. Leadership could have a substantial impact on the overall performance of an organization and the performance of individual projects.

The assumption that project managers have an impact on project performance and satisfaction is so widespread that little evidence and opinion exists on the subject. Over decades ago, (Rahmatullah et al., 2021) undertook in-depth interviews with contracting firm leaders and found that businesses needed more leadership than before to survive and thrive. Leadership has a significant impact on several industrial ventures. The decision to alter leadership is hit or miss in some circumstances, but in the high-opportunity cases, efficient leadership can improve the project team's performance. In order to make a substantial effect, how these improvements are perceived is also essential (Kabir, 2020). In some businesses, it's not just about whoever the new manager is or how well-known they are, but also about their background. In industries like computer technology and aircraft, it's important for the new leader to have a track record of success (Xaba, 2020). Because practically all the CEOs in such companies are from industry, their understanding of it is critical.

Teams and organizations are both complex social structures with decorative human interactions. Simply put, the need to comprehend events may be traced back to the leader's location or name. The employees and management regard their achievements as remarkable. The opinion of the preceding leader is used to gauge future successions. Most organizations and projects' results are attributed to great leaders if we embrace the logic of theory of attribution in a favorable light (Goel & Nelson, 2022). As a result of the preceding debates, it is found that managers play a critical role in the effective completion of a firm's projects. We can form the following research hypotheses: H1: Project leadership and success are ng, is not permitted. significantly and positively related.

#### **5.3 Practical Implications**

The study's primary findings, which looked at the indirect and direct impacts of transformative leadership on the success of a project, had clear practical consequences for project leaders. Managers that use a transformational leadership have a significant impact on project success. Therefore, project-based businesses should encourage project managers to adopt a transformational style. Furthermore, firms that encourage project managers to use transformational leadership styles communicate successfully (Diwan, 2019). They are excellent at communicating the organization's vision to its followers.

Effective communication appears to be a substantial determinant of project success, according to this study. Our findings are congruent with those of other researchers (Khalikov et al., 2021). As a result, firms that encourage project managers to use transformational leadership styles are also successful communicators. Project-based enterprises can increase their performance by offering project managers with transformational leadership training. Projects are the foundation of the development and construction sectors. Adopting and encouraging transformational leadership style among construction and building company leaders will assist managers in meeting goals of the project (Rogelberg, 2018). Finally, this research encourages practitioners to promote transformational leadership and provide training to project leaders in order to ensure project success. To achieve project success, we highly advise project managers working in various businesses to embrace a transformational leadership.

#### 5.4 Limitations and Recommendations

The goal of the research study was to examine the impact of effective communication in bridging the gap between transformative leadership and project management success. The impact of transformative leadership on success of the project was examined using all four dimensions in this study. Firstly, data was only collected once (cross-sectional design of the research), which limited the research study's assumptions. Longitudinal research can therefore be used to assess the effects of transformational leadership style on success of the project. Longitudinal research reduces prejudice. As a result, academics advocate longitudinal investigations (Pratiwi & Dewi, 2021). Secondly, convenience sampling was used to acquire the data for this investigation. The sampling method has a bias problem. As a result, future researchers can collect data using a variety of sampling approaches. The suggested framework would benefit from a probability sampling method. Thirdly, the study's representative sample is small. The approach works well with a big sample set. A larger sample size will provide a more accurate picture of transformational leadership. As a result, future researchers should strongly consider it.

Finally, this research must be completed within a certain amount of time. I also have time and financial constraints as a student. As a result, expanding this research to additional regions proved impossible. The current study has the following drawbacks. First, unlike most existing literature, the current study looked into the conception of TL and IN in in a construction firm in a growing nation. As a result, additional exploratory approach on industrial organizations in various industries and contexts is advised. Secondly, this study highlights and limits the evaluation of TL type as a facilitator of IN and OP, despite the fact that narrowing the scope of the research offers a better understanding of the phenomenon under research. According to this category, laissez-faire and transactional leadership are two other types of leadership that are present within it (Abdullahi & Alias, 2022). Future studies could look into other styles of

leadership in various businesses. Thirdly, because the current study used non-financial metrics, common bias was likely; therefore, replicating the findings with more financial metrics will increase our confidence in our findings. Finally, additional study can be done with various sorts of samples and methodologies in various circumstances in order to achieve generalization.

#### **5.5 Future Research**

This study shows that effective communications plays a significant and positive role in project success when transformational leadership is the independent variable. As a result, future scholars can examine the impact of additional independent variables such as laissez-faire and transactional leadership style on project success. In addition, various mediating factors such as teamwork and project manager leadership skills can be substituted for the independent variable mediators. This research was carried out in Malaysia's construction industry. As a result, this concept could be tried in other areas in the future, such as governmental, commercial, IT, and agriculture.

Finally, the model could be utilized to compare transformational leadership in rural and urban settings. To compare and contrast the leadership styles of urban and rural leaders. The rate of failure of construction projects is considerably higher in rural than in urban areas. As a result, we must investigate independently what the primary causes of project failures are in both rural and urban settings (McIntosh, 2021). It will help understand transformational leadership style better. Leaders in construction industries should have vision, open new avenues, believe in innovation, and recognize the needs and wishes of their followers, as they can invest more efforts beyond their capability to assist leaders in achieving the organization's goals and expectations (Choudhary & Khan, 2021). Furthermore, the current study provided a deeper knowledge of how leaders might use IN and TL to support performance in Malaysian construction organizations. Finally, the findings of this research article can help leaders and policymakers better understand the relationships between transformative leadership, innovations, and project success. As a result, practitioners may create effective policies for implementing innovation and transformational leadership to improve organizational performance.

The ultimate goal of effective transformational leadership and success of the project is unquestionably a long journey filled with challenges and issues, but also with fantastic opportunities and unforgettable experiences. Passion, determination, wisdom, bravery, tolerance, and dedication are required to become an effective project management leader (Ghasemy et al., 2022). The management process involves leaders with a wide range of talents

46

to deal with the organization's demanding requirements, such as controlling humans, managing resources, scheduling timeframe, negotiating contracts, and etc. Effective leadership skills are acquired through time and experience, rather than being inherited (Nnaemeka, 2018). In the realm of construction projects, trial and error is used to determine leadership effectiveness.

Different styles of leadership have varying degrees of project effectiveness, but it all relies on the leader's attributes, the setting, the workplace culture, and, most vital, the situation in hand (Mandal, 2018). Every style of leadership is as effective as the other; it is comparable to any instrument or weapon. The style of leadership thrives and achieves a greater level of efficacy with in hands and level of skill of beholder. In comparison to other management theories, project management is still emerging, and its theories are all still relatively new. The goal of this study is to give relevant empirical data, as well as a combination of qualitative and quantitative data, to back up existing project management techniques.

This research reveals the vital aspects which are vitally required to successfully execute challenging projects for today's project managers, project specialists, and other project professionals in the sector. Soft skills are more crucial at the higher levels of project management, whereas technical abilities are less relevant. The use of the proposed important soft skills which were highlighted in the hypotheses is crucial to the shift from ordinary leaders to remarkably effective leaders. The recommended skills for each hypothesis are the result of research and are backed by a number of academies. These key aspects are not a guaranteed success; instead, they are a recommendation that, when correctly implemented, can result in significant positive outcomes. One crucial factor to remember is that a project's success is solely dependent on the project manager's competence. Because the project manager's actions and behaviors have an equal and opposite impact on the project, project leaders must be knowledgeable, competent, and always learning and growing.

To summarize, the major conclusion would be that project leadership styles, behaviors, and abilities should become a natural practice in all activities performed by project leaders; therefore, considerable gains in performances and high productivity levels in construction projects would result (Lufungula & Borromeo, 2019). In the same vein, organizations can greatly benefit from assisting project managers in their development as leaders. Finally, any company that works on a large number of projects should encourage and invest in project management training, and also strive to develop a leadership culture; this will allow project managers to grow and improve project abilities beyond their normal competencies. By offering a professional and personal development environment, the organization will cultivate

the foundations for very committed and effective project leaders. Finally, project managers will be more effective in terms of fulfilling milestones, sticking to financial budgets, and finishing projects in a timely manner, and will therefore become valuable assets to the company.



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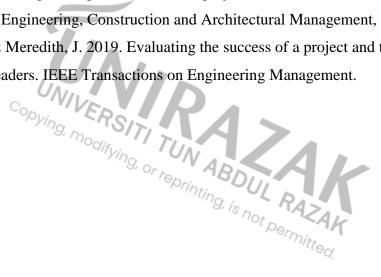
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#### APPENDIX

## Questionnaire

#### Dear participants,

I am now working on a research project named "the effect of transformational leadership style on project success through effective communication."

I'd like you to complete the questionnaire. Everything you mention in the form will be kept totally private and no personal or organization identity will be revealed. Finally, I would like to express my gratitude and appreciation for your collaboration.

#### Section A: Kindly respond to all questions

1.	Are you male or female?	Male
		Female
2.	Your highest education level	Bachelor
		Maters
	UNI	PHD
	CONVIVEND	Others
3.	Years of experience as a project manager	More than ten years
	"odifying, or	Less than ten years

# Section B: 1-strongly disagree, 2- disagree, 3- neither disagree or agree, 4- agree, 5strongly agree

Transformational leadership

No	Statement	1	2	3	4	5
1	Group members have full trust in me					
2	I enable group members to reason about old challenges in the modern way					
3	I offer individual attention towards team members who appear neglected					

No	Statement	9 is De	24>	3	4	5
Projec	t success Statement	ABDU	A	k		
	issues of every member of the team					
10	I am always attentive towards unique					
	before					
9	I get members of the team to rethink opinions that they have not asked					
9	clear meaning in their job					
8	I assist the members of the team to find					
	environment for my team					
7	I create a favorable working					
	their strength					
6	I help every team member to develop					
	issues					
5	techniques of looking at challenging					
5	realized I offer my team members new					
	confident the project objectives will be					
4	I let the group to know that I am fully					

## Project success

No	Statement	<sup>9</sup> 1 <sup>is</sup> not p	2AZAK	3	4	5
1	The projects were finalized on time		mitted			
2	The projects were finalized as per the allocated budget					
3	Project members were all satisfied with the procedure of project implementation					
4	The project results were applied by the intended users					
5	The project created the visible positive results on the users					
6	The specifications of the project were met in good time					

7	The users were all satisfied with the			
	project outcomes			
8	Our principal project donors were all satisfied by the results of the			
	implemented project			

## Effective communication

No	Statement	1	2	3	4	5
1	I am always comfortable interacting to					
	my leader concerning my performance					
2	Most communication existing between					
	the management and employees with					
	my company are two way					
3	My organization encourages diverse					
	opinions					
4	The objective of communication within					
	my company is to assist the	$\mathbf{A}$				
	management to be responsible for					
	challenges of other workers.	ODU				
5	I am normally informed about the	IS not n	TAZAL	-		
	major modifications in policies that	VIS NOT PE	Prmitted			
	affect my work before they are					
	initiated.					
6	I am always comfortable					
	communicating with my leader when					
	something is not well					

#### **APPROVAL PAGE**

# TITLE OF PROJECT PAPER: THE IMPACT OF TRANSFORMATIONAL STYLE OF LEADERSHIP ON THE SUCCESS OF A PROJECT THROUGH EFFECTIVE COMMUNICATION

#### NAME OF AUTHOR : TAN EGAH

The undersigned certify that the above candidate has fulfilled the condition of the project paper prepared in partial fulfillment for the degree of Master in Management.



**ENDORSED BY:** 

Dean

Graduate School of Business Date: